



Network News

A Quarterly Newsletter of the Lowcountry Manufacturers Council

Spring 2005

www.lmcsc.org

Manufacturing Community Tees Off at LMC "Member Appreciation" Event



Bob Sledd and Darrell Edwards of Anchor Sign, and Lewis Creel and Mark Wilson of Alcoa Mt. Holly out on the golf course.

More than 100 representatives from the local manufacturing community came out to the Golf Club at Wescott Plantation on April 13 for the LMC's 2005 "Member Appreciation" Golf Tournament. Despite the threat of inclement weather, participants had a sun-filled round of Captain's Choice golf followed by libations, a BBQ dinner, and prizes at the Wescott Clubhouse.

The event was a great way for the LMC to say "thank you" to its members for their ongoing support and involvement with the organization, according to the LMC leadership. It was also an opportunity for networking, learning more about other manufacturers in the area, and just having a great time together, noted Jennifer DeWitt, coordinator for the LMC.

"Everyone had fun... It really was the most well-organized golf tourney that I have played in!" commented Trey Nemeth of STEALTH Concealment Solutions.

"What other organization offers free golf, free BBQ and lots of giveaways?" asked Mark Richards of The Richards Group and the current LMC Chairman. "We want our members to know that we are here to support them and provide them with resources to make their business successful," Richards added.



Jim Godfrey, CMCI; Mark Richards, The Richards Group; and Russ Day and Chris Mills of Global Aeronautica take a break from putting.



Bob Correll and Russ Miller of American LaFrance and Mike Duffy and Harmon Shade of Rhodia back at the clubhouse.

Sponsored by the LMC's program partners (see listings below), LMC members and other guests from local industry enjoyed the complimentary golf and dinner. Members and guests were also able to learn more about the offerings of the insurance providers and other sponsors who set up booths or were on hand with information and free gifts.

Closest to the Pin Winners: Cody Baker, CMCI; Harmon Shade, Rhodia; Kent Selby, CMCI; and Jenny Ervin, Coburg Dairy

Longest Drive Winners: Jamie Quinn, Coburg Dairy and Tom Hrica, Carolina Care Plan

First Place Team: Marv & Jenny Ervin, Jamie Quinn and Mike Watson of Coburg Dairy

Second Place Team: Tom Hrica, Carolina Care Plan; Bill Daniels and Bill McTighe of Wheeler Industries

Third Place Team: Steve Marsh and Sam Williams of Gateway Supply, and Michael Gibson and David Gibson of Gibson & Associates.



Mike Watson and Jenny & Marv Ervin of Coburg Dairy celebrate their team's First Place finish. (Team member Jamie Quinn not pictured.)

Thank you to our event sponsors:



Additional prizes provided by:



Good Health Makes Good Business

A Summer Series on how to Improve Your
Bottom Line from the Inside Out

Wednesday, May 11, 2005 at 7:30 a.m.



Trident Medical Center
Classroom A
9330 Medical Plaza Dr.
Charleston, SC 29406
843-797-7000

In the face of double digit healthcare cost increases, what tactics are smart employers using to address the root causes? Deb Campeau, Director, Business & Government Relations for Trident Health System and Jim Labus, Regional On-site Health Manager for Concentra Medical Centers, will discuss business health strategies for health care and Workers' Comp cost containment.

- Minimize your healthcare and Workers' Comp costs
- Maximize your employees' productivity
- Decrease absenteeism
- Improve workforce morale
- Stimulate creative thinking
- Strengthen your recruitment and retention efforts

RSVP to Jennifer DeWitt at
jdewitt@lmcs.org or 843-805-3010.

Roundtable in Review

Industrial Energy Usage took center stage at January's Roundtable Dinner. Mr. Tom Hanzlik with SCANA gave an informative overview of how facilities can manage and improve their energy usage. His presentation covered the following areas:

- Energy Conservation
- Electrical Systems
- Motors
- Mechanical Systems
- Electric and Gas Rate Structure
- Education and Awareness

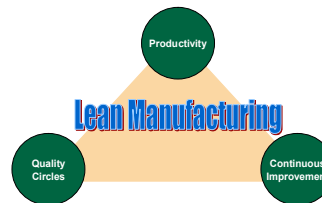
A special thank you to Mr. Bill Finn of AstenJohnson for hosting more than 50 LMC members in March for a tremendous presentation on their **Lean Manufacturing Process** followed by a delicious, BBQ dinner. Special thanks goes to Mr. Steve Eberhardt for the presentation, and to the entire AstenJohnson team for welcoming the LMC.

Details of Lean Presentation for Lowcountry Manufacturers Council

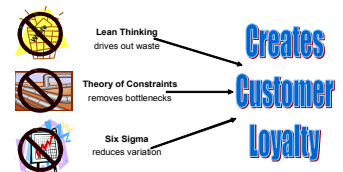
- When & how we got started
- Leadership role in implementing / ongoing
- How we built the AstenJohnson Lean Enterprise (Foundation & Tools (processes))
- Successes / Experiences / Lessons Learned
- Sustaining the gains / Next steps (customer relationships)
- Presenter has been the leader of the effort since the rollout.

HOW WE GOT STARTED

THE DECISION PROCESS



WHY LEAN?



For copies of any of the roundtable presentations, please contact Jennifer DeWitt at jdewitt@lmcs.org.

Local Manufacturer Second in State to be Recognized with OSHA's SHARP Award



Curd Enterprises, Inc. has been recognized by OSHA's South Carolina Department of Labor, Licensing and Regulation (LLR) for their achievement in the area of safety management programs.

Curd Enterprises, Inc. became an OSHA Safety and Health Achievement Recognition Program (SHARP) site in February, 2005, following months of working with LLR representatives.

During this period, safety became a key feature of Curd's culture. Daily meetings were held with production employees on safety awareness and continuous improvement in plant set-ups, stressing safety as a quality entity to be measured. Curd Enterprises demonstrated their commitment to the programs' stringent management and reporting requirements.

Curd Enterprises is the second company in South Carolina to have been awarded the SHARP honor and the first in the United States under its industrial classification code. Curd employs 40 people at its Mt. Pleasant facility near the Wando Terminal.

For more information about the SHARP program, log on to www.OSHA.com.

Curd Enterprises, Inc. is an ISO9001:2000 company that designs and manufactures custom plastic components for many industries under its MULTIPLASTICS division. Multiplastcs makes parts for the recreational, automotive, display, medical and many other industries.



CURD BUOYS, another division, offers buoys and floats for navigational purposes to the federal government and state governments for inland marine applications and offshore use. Please visit the websites of www.CURDBUOY.com and www.MULTIPLASTICS.com for further information.

Do you have news about your company that you would like to share with other members? Have you won an award or do you have a new project at your plant? Email your news and information to Jennifer DeWitt at jdewitt@lmcs.org for publication in future newsletter issues.

Meet the Newest LMC Members:



Founded in 1991, AnchorSign is a rapidly growing full-service electrical sign company that designs, manufactures and installs signage for several of the world's leading retailers. Blockbuster was the first big-name, national company to latch on. In 1995, AnchorSign was named the sole sign and awning vendor for Blockbuster's 1,500 video and music stores in the Southeast. AnchorSign now manufactures and installs signs for more than 500 Extended Stay America hotels, 2,500 Advance America cash advance centers, and 200 Starbucks coffee houses in the United States. Anchor also services Quiznos, one of America's fastest growing franchises.

National Identity Providers: On any given day at AnchorSign, neon lights, metal channel letters, sign faces, freestanding pole sign cabinets and awnings are being mass-produced and loaded down on flat bed trucks for cross-country installation trips. AnchorSign provides the highest quality signage in the industry, backed by the strongest warranty and supported by a team of outstanding account managers and customer support staff.

In 2004, Anchor earned the twelfth spot on *Retail Construction Magazine's* Top 20 Retail Sign Companies list. At over 130 employees strong, Anchor's corporate office is located in Charleston, SC, with regional offices in Clearwater, FL; Atlanta, GA; Dallas, TX; Baltimore, MD; and Los Angeles, CA. "Our growth is in large part due to word-of-mouth advertising, a result of our team's dedication to complete customer satisfaction beyond all expectations through integrity, excellence, and innovation", said Darrell Edward, Director of Human Resources. "We are proud to be one of Charleston's fastest growing manufacturers and have no plans of slowing down."



Visit AnchorSign online at www.anchorstsign.com or contact Darrell Edwards at (843) 747-5901 or dedwards@anchorsign.com.



Metalworx Inc. currently occupies a 16,000 square foot facility located in North Charleston. This facility was constructed in 2001, and due to the growth and success of the company, they have already outgrown the space. A new location (40,000 square feet) is currently under construction in Summerville, SC. Metalworx expects to be in the new location by year's end.

With 25 employees in their current facility, Metalworx's products and services include Short / Long Run CNC Production Machining, Conventional / Job Shop Machining,

Metal Fabrication, Design / Build, Engineering and Drawing Services and Assembly.

The company has grown and found success by staying true to its mission statement of providing to all customers the effort, support and expertise needed to make the customers more efficient and profitable companies. Management works to offer all employees proper working conditions, tools, training and support needed to provide high quality products and services to their customers. "Their success is our success" is Metalworx's company motto.

Looking ahead, Metalworx is focused on continually incorporating new ideas and technology into their processes and being recognized as the best metal fabricating facility in the greater Charleston area.

For more information about Metalworx, contact Michael Sawer, President, or Lance Smith, Sales Manager, at (843) 402-0999.



ZELTWANGER^{LP} was founded in 2002 as an independent American subsidiary of its parent group in Stuttgart, Germany. They are a small international team of professional industrial mechanics, toolmakers, technicians and designers.

ZELTWANGER^{LP} manufactures according to their customers' designs, which include all kinds of metal components, prototypes, and mechanical parts. ZELTWANGER^{LP} does so in rapid time, with the highest quality at an appropriate price. Furthermore, they help their customers turn their vision into reality by designing components or assemblies according to the needs and specifications of their customers.



To work efficiently, they work together with experienced and professional partners in the United States. Processes like eroding, hardening and surface treatment are embedded in their manufacturing process. ZELTWANGER^{LP} has a variety of metals, plastics and semi-finished parts in inch and metric dimensions in stock. ZELTWANGER^{LP} applies the newest manufacturing technologies and produces using high-precision CNC machines. However, their greatest value lies in the skills, the experience, and the know-how of the ZELTWANGER^{LP} employees. For further information or inquiries please contact by them by email at request@Z-LP.com, or by phone at (843) 552 2246 or by fax, (843) 552 2248. Visit them online at www.zeltwanger.com.

All new LMC members will be profiled in the LMC newsletter. Do you know a manufacturer who would like to be featured in the next issue? Contact Jennifer DeWitt at jdewitt@lmcs.org or 843-805-3010 with membership referrals.



P.O. Box 975
Charleston, SC 29402-0975
www.lmcsc.org

Serving Manufacturers in the Lowcountry and throughout South Carolina

Calendar of Events

RSVP to Jennifer DeWitt at jdewitt@lmcsc.org or 843-805-3010.

Tuesday, April 26, 2005 - 6:00 p.m.

Tax Incentives & Economic Development Opportunities

*Al Kennedy, Berkeley County
Sandi Padgett, Charleston County
Jim Friar, Dorchester County
North Towne Grill & Seafood, 2093
Eagle Landing Blvd., N. Charleston*

Wednesday, May 11, 2005 - 7:30 a.m.

*"Good Health Makes Good Business"
Trident Medical Center
9330 Medical Plaza Drive, Charleston, SC 29406*

Wednesday, May 25, 2005 - 8:30 a.m.

*"Best Practice" Plant Tour at Coastal Glass Distributors
7241 Spartan Blvd., N. Charleston.*

Tuesday, June 28, 2005 - 6:00 p.m.

*Increase Sales and Learn How to Market Your Business
John Carroll, Unlimited Performance
North Towne Grill & Seafood, 2093 Eagle Landing Blvd., N. Charleston*

Tuesday, July 26, 2005 – Developing Your Export Markets and International Sales;

*Phil Minard, Charleston Export Assistance Center
North Towne Grill & Seafood, 2093 Eagle Landing Blvd., N. Charleston*

Lowcountry Manufacturers Council
2004-2005 Board of Directors

Cody Baker, CMCI
Marv Ervin, Coburg Dairy
Kerry Farmer, Alcoa Mt. Holly
Bill Finn, AstenJohnson
Ladd Hall, Nucor Steel
Joel Fletcher, Coastal Glass Distributors
John Irion, SCMEP
Don Kassing, JW Aluminum
Mike Leatherwood, Leatherwood Electronics
Sean McLernon, STEALTH Concealment Solutions
Ron Paquette, Hubner Manufacturing
Mark Richards, The Richards Group
Joe Schady, Alpha Sheet Metal
Pete Taylor, Cummins Mercruiser Diesel
Patrick Townes, LATI USA
Gene Walls, The Post and Courier
Rebecca Ufkes, UEC Electronics/Automation

**View the calendar online at
www.lmcsc.org for updated event listings.
Look for new topics and different locations
in the coming months.**